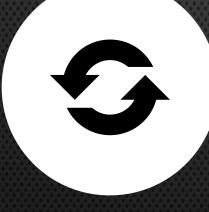


Growing a Compost Facility

THE STORY OF A1 ORGANICS

Bob Yost • VP & Chief Technical Officer for A1 Organics

Washington Organics Recycling Committee Annual Conference November 15, 2018



A1 ORGANICS A "CENTENNIAL" COMPANY

HISTORY 44 YEARS



SWEDEN TO COLORADO



LAMBLAND INC.

Corporate Office Eaton, Colorado







A1 ORGANICS

Eaton, Colorado





PARTNERSHIPS SPANNING GENERATIONS

LOST ANTLERS



RATTLER RIDGE 400+ acres







STAPLETON, CO







COMMERCE CITY, CO









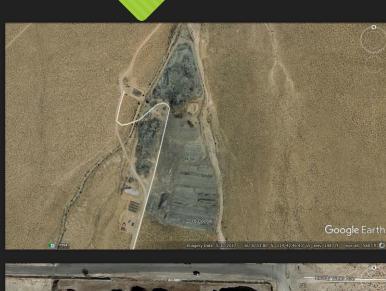


EAGLEWOOD, CO





MANY LOCATIONS Las Vegas, Phoenix, Platteville









HEARTLAND DIGESTOR

Weld County, Colorado



Current Composting Methods

Aerated Windrow (AW)
Modified Static Aerobic Pile (MSAP)
Pro-Bio

DIVERSE FEEDSTOCKS

- **O** Green Waste (tree limbs, logs, grass, leaves)
- **O** Biosolids
- O Grease Cap
- **O** Paunch Manure
- **O** Screenings
- O Grit
- Food Waste (clean, "dirty", curbside residential, production, process, FOG)
- O "Money"
- O Manure
- O Dairy (milk processing)
- O DAF
- O De-fill liquids
- **O** Brewery







Aerated Windrow (AW)





COMPOSTING Aerated Windrow (AW)

Modified Static Aerobic Pile (MSAP)

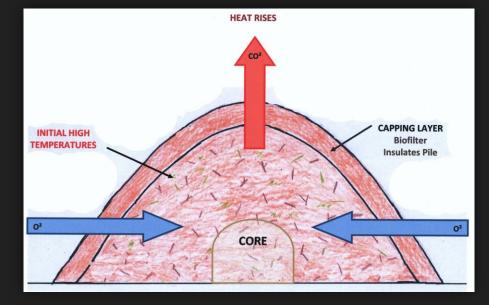
- 1. Mix feedstocks (provide suitable C:N Ratio & adequate moisture)
- 2. Construct windrow
- 3. Apply inoculant (applied to surface of pile in 2 or 3 locations)
- 4. Cap the windrow (unscreened compost, overs, or ground yard waste)

- 5. Pile remains undisturbed for approximately 4 weeks
- 6. First turn (Day 30)
- 7. Second turn (Day 45)
- 8. Screen (Day 60)



ACCELERATED AEROBIC DECOMPOSITION

Movement of the microbes from the outside in draws oxygen towards the core of the pile.

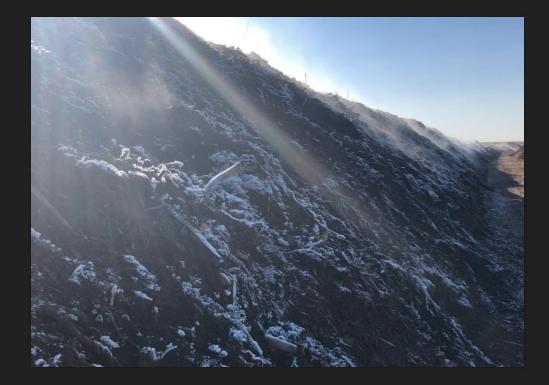


Windrows have the ability to largely remain aerobic without the need for frequent turning.

ENHANCING THE WINDROWS 'NATURAL CHIMNEY EFFECT'

WHAT ARE THE INOCULANTS?

- An extremely diverse blend of enzyme-producing bacteria
- A broad array of fungi
- Microbes are propagated and introduced into a precisely blended carrier material made from natural organic feedstocks
- Totally unique and unlike traditional bottled bugs



A LIVING, BREATHING AND HIGHLY ROBUST PRODUCT

PROLIFERATION OF THE MICROBES



- The microbes multiply and move rapidly
 - ✓ Outwards (horizontally) initially
 - ✓ Then inwards (towards the center of the pile)
- This activity generates high temperatures well in excess of pathogen destruction 131°F (55°C)
- Increased bacterial activity makes for hotter composting temperatures
- By not continually turning the rows, high bacteria densities are maintained, thus increasing efficiency

HIGH TEMPERATURE RAPID DECOMPOSITION

PRO-BIO







Pro-Bio Cleared Beds

Dry Bottom





Aerated Windrows Testing





Some Thoughts on Markets



- Developing Products Branding
- Large and Niche Markets
- O Product Quality
- O Analytical
- O Specifications
- O Value Proposition
- O Close the "Loop"

WINS



Our People



Sustainable Long Term Relationships



Rattler Ridge & Site Expansion • We Control

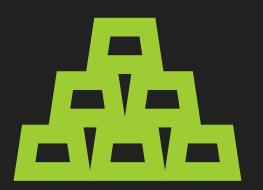
Innovations in Operations

ISAP Composting System ro-Bio System for Liquid Management urchase of Mountain States Wood Recyclinj ocus back to Colorado



Marketing Manager – Focus

HARDEST CHALLENGES



- O Loss of Duane and Chuck Wilson
- O Regulatory Impacts and Effects Past and Future
 - Politics vs. Logic and Common Sense Silo's
 - O Urban Expansion NIMBY
- O Loss of sites outside of our control
 - O Heartland Biogas
 - O Las Vegas
 - O Phoenix
 - O Lost Antlers, HWY 66, Stapleton

WHAT'S NEXT



- O New Acquisitions for Growth
- O New Product Expansion
- O New Technology
 - Production/Operations
 - O Products
 - O Information
 - O Stay ahead, look for better and best, listen



THANK YOU, ANY QUESTIONS?